# Sustainable Business Models: Literature Review of Main Contributions and Themes

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## Abstract

Literature on sustainable business models (SBM) has recently emerged and is rapidly expanding. This promising research field is aimed at intersecting traditional business model approaches with corporate sustainability. Most of the research to date has focused on existing case studies or examples of sustainability innovations in business models or on the use of frameworks and tools to categorise or design SBMs or suggest the stages of this innovative process towards sustainability. This article presents an integrative literature review aimed at describing the objective aspects of the SBM literature such as its temporal, industrial, geographical and methodological factors. As well as this descriptive analysis, the paper categorises the SBM literature in terms of its main purposes and themes. This categorisation is aimed at synthesising the main contributions of the SBM literature and to highlight gaps to suggest possible further developments. Despite presenting different perspectives on value (proposition, creation, delivery and capture), the current research on SBM has failed to take a holistic approach towards sustainable value measurement and representation in its models and frameworks.

Keywords: sustainable business models, business model for sustainability, literature review, value, sustainability

## 1. Introduction

Sustainability is one of the major challenges of our time, reflected by the increasing focus of the public, governments and organisations on issues such as climate change, poverty, inequalities and the unsustainable use of resources (United Nations, 2015). Therefore, companies are faced with a major challenge to adapt, modify or transform their business models (BMs) to seize the opportunities and face the threats that characterise an environment in continuous change (Moratis, Melissen, & Idowu, 2018). In this light, companies should adopt BMs that contribute to sustainable development, which is defined as development capable of satisfying the needs of current generations without compromising the needs of future generations (World Commission on Environment and Development, 1987). Over the past decade, literature on sustainable business models (SBMs) has increased considerably because of growing concerns over global, social and environmental problems. Research on SBMs is relatively recent compared with research on BMs, which has been a common topic of research in the academic and professional world since the advent of the internet in 1995. Indeed, research on BMs has been popular since the dotcom era and the rise of electronic commerce (Richardson, 2008).

The literature presents many definitions of BMs. According to Osterwalder, Pigneur and Tucci (2010), a BM expresses the logic through which an organisation creates, delivers and retains value. Starting from this concept, typical BM elements include the following: (i) value proposition, or the offer of value to the customer, which includes not only the products and services supplied by the firm but also the targets to which they are aimed and the strategies adopted to acquire new or retain existing customers; (ii) the value creation and delivery system, which is the means through which an enterprise creates value through its own activities and distributes it to partners, suppliers and other stakeholders; and (iii) so-called value capture, which is how an enterprise generates profit through the value that it retains for itself in relation to the generated value, allowing the firm to endure over time (Richardson, 2008).

The literature on SBMs (Bocken, Short, Rana, & Evans, 2014; Stubbs & Cocklin, 2008) and BMs for sustainability (BMfS) (Schaltegger, Hansen, & Lüdeke-Freund, 2016a), (Schaltegger, Hansen, & Lüdeke-Freund, 2016b) originated from the general BM research. Despite its recency, the SBM literature presents some differentiating elements, even though most contributions have been devoted to providing theoretical definitions of SBM and

BMfS concepts, analysing the components of SBM or presenting empirical research from the perspective of case studies. SBMs have been defined as BMs that incorporate the proactive management of monetary and non-monetary value creation for a wide range of stakeholders from a long-term perspective (Geissdoerfer, Vladimirova, & Evans, 2018). They are also defined as models in which the principles of sustainability guide companies in decision-making processes (Stubbs & Cocklin, 2008). A BMfS is a model that describes, analyses, manages and communicates a firm's value proposition to its stakeholders and how that value is created, delivered and retained, while maintaining or increasing natural, social and economic capital (Schaltegger et al., 2016a, 2016b). In contrast, some authors have proposed other classifications of SBMs, such as those presented by Dohrmann, Raith and Siebold (2015) and Tukker (2004), the ideal types proposed by Stubbs and Cocklin (2008), the archetypes of Bocken et al. (2014) and the patterns of Lüdeke-Freund, Carroux, Joyce, Massa and Breuer (2018).

Another relevant stream of research is focused on SBM design and aims to develop tools that companies may use to innovate their BMs towards sustainability. Scholars have attempted to modify Osterwalder et al.'s (2010) business model canvas by incorporating three dimensions of sustainability. The triple layered business model canvas proposed by Joyce and Paquin (2016) adds two additional layers to the traditional canvas: The first layer concerns the environmental dimension, which refers to the environmental impacts generated at each stage of the life cycle of a product, while the second layer concerns the social dimension, with a particular focus on a company's stakeholders. After presenting a new ontology of BMs, Upward and Jones (2016) proposed the strongly sustainable business model canvas (Kurucz, Colbert, Lüdeke-Freund, Upward, & Willard, 2017), later renamed the flourishing business model canvas (Hoveskog, Halila, Mattsson, Upward, & Karlsson, 2018), which is a model that creates, delivers and retains positive economic, social and environmental value for all respective stakeholders through its value network, thus fostering the possibility for human and non-human life to flourish indefinitely on the planet (Ehrenfeld, 2000). Other recently proposed canvasses and tools include the value triangle framework (Biloslavo, Bagnoli, & Edgar, 2018) and the sustainable value exchange matrix (Morioka, Bolis, Monteiro, & Carvalho, 2018). With respect to empirical studies, the literature mainly presents qualitative analyses of case studies (Dentchev et al., 2018) with the aim of presenting state-of-the-art and best practices of pioneer SBM organisations.

The aim of this study is to present an integrative literature review of SBM research that focuses on various descriptive aspects of its evolution (i.e. year and journal of publication, type of study, methods of data collection and analysis and geographical and sectorial factors) and categorises the main purposes and contributions developed to date. Themes are developed based on recurring content to identify gaps and suggest pathways for future research.

The article is structured in five sections. Section 2 describes the methodology used to conduct a high-quality integrative literature review and illustrates the various steps leading to its realisation. Section 3 presents a descriptive analysis of the 104 collected articles in terms of their distribution by publication year and journal, type of article, the main methods of data collection and analysis and, with respect to empirical articles, the main industries and countries of firms analysed in each article. Section 4 provides our original contribution in terms of article classification according to each article's specific purpose and content. The final section summarises the main contributions of this research together with limitations and recommendations for future research on SBMs. In particular, it highlights a gap that emerged from our review regarding the measurement and representation of value delivery and capture in SBMs. In fact, value capture in current SBMs does not appear to have evolved from traditional financial BM canvasses, regardless of the numerous claims about the need to consider value not only from the financial perspective but also from the social and environmental perspective.

#### 2. Literature Review Method

The integrative literature review is a specific research method that allows for the synthesis and critical analysis of a body of literature to highlight new perspectives and generate new knowledge of selected themes (Torraco, 2005).

Prior to conducting an integrative literature review, it is necessary to choose a theme to analyse and schedule the work by making a (flexible) plan that will act as a guide along the research path (Tranfield, Denyer, & Smart, 2003). Topic identification and selection should arise from a need to review the literature such as a gap in the research or the reviewer's interest in the topic. In either case, authors should demonstrate their knowledge of the topic by clarifying the main concepts upon which the chosen theme is based, identifying authors who have carried out relevant studies in the area and highlighting the historical origins and fundamental stages in the evolution of the theme. In this way, even inexperienced readers will easily understand the topic of research (Luciano, 2011).

An integrative literature review involves the following steps (Seuring & Müller, 2008): First, appropriate materials must be collected, and the limits of the research and research unit established. Second, a descriptive analysis should be carried out to describe the formal aspects of materials collected (e.g. the number of publications by year) to provide a basis for the consequent theoretical analysis. Third, the collected documents should be categorised. Finally, the collected materials must be evaluated by considering their structural dimensions to highlight significant issues and help researchers interpret the results obtained from the investigation.

A literature review was conducted following these suggestions and guidelines, starting with the initial collection of data. Two keywords were selected for the bibliographic database search: 'sust\* business model' (the asterisk was used to cover as many terms as possible) and 'business model for sustainability'. These search terms were selected based on their presence in the literature on BMs with a sustainability approach and were applied to three databases: EBSCO (www.ebsco.com), Scopus (www.scopus.com) and Web of Science (www.webofscience.com); these three databases were chosen because they represent the most relevant bibliographic databases for business research. Next, the field of investigation and limits of the research were defined. Initially, only titles of articles were searched for keywords, before expanding the search to include abstracts and keywords of the articles to increase the sample size. Moreover, criteria were selected to narrow the range of articles to those most relevant. First, the oldest year of publication was set to 2008, when a seminal work by Stubbs and Cocklin (2008) was published. Further inclusion criteria were only articles in English and those for which the full text in PDF was available. Finally, only articles published in scientific journals were selected, while books, theses and professional or commercial reports were excluded.

The initial quantitative review outputs were as follows. For EBSCO, the search term 'sust\* business model' was found in the titles of 26 articles, the abstracts of 371 articles and keywords of 31 articles, for a total of 428 articles, while the search term 'business model for sustainability' was found in 13 titles, 159 abstracts and 15 keywords. For Scopus, we collected a total of 2,620 relevant articles, subdivided as follows: the search term 'sust\* business model' was found in the titles of 96 articles, the abstracts of 1,415 articles and the keywords of 287 articles, while 'business model for sustainability' was found in the titles of 26 articles, the abstracts of 26 articles, the abstracts of 626 articles and the keywords of 170 articles. For the third and final database, articles were identified using 'topic' in the survey field, allowing us to search in titles, abstracts and article keywords for search terms. Using 'sust\* business model', we found a total of 349 articles, and using 'business model for sustainability', we found 1,050 articles, for a total of 3,399 articles.

Article collection and selection took place from April to October 2019. Special issues published in the same period (2008–2019) were also collected (Agafonow, Donaldson, & Hoerber, 2015; Arevalo et al., 2011; Boons, Montalvo, Quist, & Wagner, 2013; Dentchev et al., 2016; Jabłoński, 2016b; Pedersen & Gardetti, 2015; Schaltegger et al., 2016a; Svensson & Wagner, 2011) to include any other articles not detected in the database search. Once the collection of relevant articles had been completed, a check was carried out to remove duplicates.

The final sample was obtained following systematic analysis and evaluation of the collected articles, beginning with a careful reading of abstracts and keywords with the aim of verifying whether the topic was consistent with that of the review. The sample of articles was then examined in more detail, with a particular focus on the theoretical frameworks used. Only articles citing literature on SBMs or BMfS were retained, while those referring to BMs in general (e.g. definitions and classification), sustainability as a general concept or financial sustainability were discarded. Articles referring to circular BMs were also excluded because their prevalence led us to consider this as a separate topic in the literature needing specific analysis in further research. The final sample consisted of 104 scholarly articles, which were examined in more detail to understand their contributions to the literature on SBMs and categorise them based on the following criteria: year of publication, journal of publication, type of article, data collection method, data analysis method and, for empirical studies, industry and country. To better understand their contributions to the literature, articles were classified according to their purpose and content. These categories were not predefined but emerged during article analysis based on the detection of recurring topics and approaches.

#### 3. Analysis of Diffusion Features and Methodological Aspects

SBMs and BMfS are emerging themes that have only recently appeared in the literature (Torraco, 2005). Hence, the literature is not yet saturated, providing opportunities for researchers to offer new perspectives and suggestions to further develop the research field. As shown in Figure 1, the number of publications has increased sharply: one article was published in 2008 rising to three in 2014; however, since 2015, the number of publications has increased considerably, reaching a peak of 34 articles in 2018 before decreasing to nine in 2019. However, given

that the data collection period ended in October 2019, the final year excludes those articles published from October to December 2019.



Figure 1. Number of articles by year

Table 1 shows the journals that have provided the most visibility to the SBM literature: *Journal of Cleaner Production* (46 articles on the topic published in recent years); *Organization & Environment* (nine articles), *Journal of Business Models* (seven articles), *Sustainability* (six articles), *Journal of Corporate Citizenship* (five articles) and other journals with two articles each. Another 23 journals (not shown in Table 1) published only one article each.

Table	1 Numbe	r of ar	ticles l	hv i	iournal
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Journal	Frequency	% of Frequency
Journal of Cleaner Production	46	44.23%
Organization & Environment	9	8.65%
Journal of Business Models	7	6.73%
Sustainability	6	5.77%
Journal of Corporate Citizenship	5	4.81%
International Journal of Innovation Management	2	1.92%
Long Range Planning	2	1.92%
European Business Review	2	1.92%
Business Strategy and the Environment	2	1.92%
Others	23	22.12%
Total	104	100%

Table 2 reveals the types of articles in the sample. The majority (almost 60%) comprised theoretical articles that presented at least one case study. These studies typically involved the application of pre-existing or new theoretical models to the case study or the participation of professionals or managers to discuss the models. The second most common type (22 articles) comprised theoretical articles that simply proposed modified or new frameworks or conceptual models without applying them, while a third theoretical type comprised literature reviews aimed at categorising SBMs (8 articles). The final category of articles (15) included all empirical studies in which the theoretical background was missing or presented as a pure premise for analysis. These articles focused mainly on the collection and the qualitative or, less frequently quantitative, analysis of empirical data (e.g. case studies of companies that have succeeded in orientating their BMs towards sustainability).

Type of article	Frequency	% of Frequency	
Theoretical and case example	59	56.73%	
Theoretical	22	21.15%	
Empirical	15	14.42%	
Review	8	7.69%	
Total	104	100%	

Table 2. Frequency of articles by type

Tables 3 and 4 present the methods of data collection (Table 3) and analysis (Table 4) in more detail. Table 3 shows that the most common data collection methods were from secondary data and interviews. Secondary data, gathered in 56 articles, were collected from existing databases, company websites and internal documents and various archives and reports. Primary data collected directly by researchers were most frequently generated by interviews (51) and, to a lesser extent, surveys, workshops and focus groups. Participants involved in data collection were mostly managers, professionals, experts or, in some cases, employees and consumers, depending on the focus of the specific article.

Table 3. Methods of data collection

Method of data collection	Frequency	% of Frequency
Secondary data	56	53.85%
Interview	51	49.04%
Survey	14	13.46%
Literature review	13	12.50%
Workshop	10	9.62%
Delphi method	2	1.92%
Focus group	2	1.92%
Action research	2	1.92%

Table 4 shows the data analysis methods. Case studies were the most frequent method used (47 of 104 articles), allowing an in-depth analysis of the characteristics and critical success factors of specific firms that have transitioned towards an SBM. In order of frequency, case studies were followed by content analysis (30 of 104 articles) and coding procedures (25 of 104 articles), while few articles were found presenting quantitative analyses such as correlation analysis, analysis of variance, median tests or structural equation modelling.

Method of data analysis	Frequency	% of Frequency	
Case study	47	45.19%	
Content analysis	30	28.85%	
Coding	25	24.04%	
Quantitative (analysis of variance, structural equation modelling,	E	4.010/	
correlation analysis, median tests)	5	4.81%	
Thematic analysis	2	1.92%	
System dynamics, network analysis	2	1.92%	

Table 4. Methods of data analysis

Table 5 shows the number of articles presenting data from empirical or case studies in descending order of frequency according to industry. The most common sector was manufacturing, immediately followed by the energy and gas sector. Eighteen articles were on firms from the services sector, 17 from the food and beverage sector and 10 from the fashion industry. Relatively fewer articles pertained to the public, social and non-profit, agricultural, education, building, banking and financial, mobility and retail sectors.

#### Table 5. Industries

Type of industry	Frequency	% of Frequency
Manufacturing	28	26.92%
Energy and gas	20	19.23%
Services	18	17.31%
Food and beverage	17	16.35%
Fashion	10	9.62%
Public, social and non-profit services	7	6.73%
Agriculture	6	5.77%
Education	6	5.77%
Building	5	4.81%
Banking and financial services	5	4.81%
Mobility	4	3.85%
Retail	2	1.92%

Finally, with regard to the geographical locations of the companies analysed in the articles, Table 6 shows that firms from United States, United Kingdom, Germany and Netherlands were represented most frequently. Apart from Australia, Brazil, Canada and China, the remaining articles presented empirical data mainly from European countries.

Table	6.	Coun	tries
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Country	Frequency %	% of Frequency
United States	18	17.31%
United Kingdom	14	13.46%
Germany	13	12.50%
Netherlands	11	10.58%
Sweden	7	6.73%
Australia	6	5.77%
Brazil	5	4.81%
Switzerland	5	4.81%
Canada	4	3.85%
China	4	3.85%
Finland	4	3.85%
France	4	3.85%
Austria	3	2.88%
Denmark	3	2.88%
Europe	3	2.88%
Poland	3	2.88%
Portugal	3	2.88%

## 4. Analysis of Main Contributions and Themes

The previous section highlighted some descriptive characteristics of the articles included in the review, starting with observable and objective features such as the year and journal of publication, the industry and geographical distribution of firms studied and methodological aspects concerning data collection and analysis.

We now propose a classification according to the article aims. Although the authors of the articles explicitly stated their aims in detail, we attempted to synthesise these aims into groups of higher-level contributions to the SBM literature.

Table 7 shows the seven overarching categories that emerged from our classification of studies according to their aims. The first category, which refers to the proposal of frameworks and tools, included almost 40% of our article database, while the second category, SBM implementation examples, included approximately 23% of our database. This shows that the SBM literature has made two primary contributions: first, conceptual and visual models and practical tools for companies that explain how to integrate sustainability principles into traditional BMs (Bocken, Short, Rana & Evans, 2013; Bocken, Rana & Short, 2015; Vladimirova, 2019); and second, case studies as

examples of companies that have succeeded in integrating sustainability into their traditional BMs to innovate and transform them into SBMs (Høgevold, 2011; Nisa, 2015; Matos & Silvestre, 2013). Two other categories of articles that together constituted another 21% of our database were SBM component frameworks and SBM-specific archetypes. The first refers to all articles in which the authors, starting from Osterwalder et al.'s (2010) business model canvas, proposed new canvas models or other visual representations focusing mainly on the composition of SBMs, including value proposition, value creation, value distribution and value capture (Biloslavo et al., 2018; Joyce & Paquin, 2016; Morioka et al., 2018). The SBM-specific archetypes category includes all articles focusing on specific types of SBM, including social business models, product service systems, sharing platforms, bottom-of-the-pyramid models or collaborative consumption BMs (Bittencourt Marconatto, Barin-Cruz, Pozzebon & Poitras, 2016; Dobson, Boone, Andries & Daou, 2018; Dreyer, B., Lüdeke-Freund, Hamann, & Faccer, 2017; Yang, Evans, Vladimirova, & Rana, 2017). Another type of SBM, the circular BM, was not analysed in this review because it was considered an autonomous stream of SBM literature. Three final categories were identified: the first included articles reviewing the literature on SBM and proposing new perspectives arising from the recognition of gaps in the literature (Geissdoerfer et al., 2018; De Souza, de Mello & Marx, 2019; Nosratabadi, Mosavi, Shamshirband, Zavadskas, Rakotonirainy, & Chau, 2019).; the second included articles focusing on the proposal of new classifications of SBM, such as types, archetypes, patterns or other taxonomies (Bocken et al., 2014; Lüdeke-Freund et al., 2018; Yip & Bocken, 2018) ; and the third category, Editorial, included introductory articles in special issues that aimed to summarise the main themes presented by contributing authors (Arevalo et al., 2011; Dentchev et al., 2018; Schaltegger et al., 2016a).

Classification	Frequency	% of Frequency
Sustainable business model (SBM) tools and frameworks	42	40.38%
SBM implementation examples	24	23.08%
SBM component frameworks	11	10.58%
SBM-specific archetypes	10	9.62%
Reviews	8	7.69%
SBM taxonomies	5	4.81%
Editorials	4	3.85%
Total	104	100%

Table 7. Study classification

In addition to classifying the aims presented by various authors, the literature review also generated a number of article themes, which may be described as the perspective from which SBMs were analysed. The themes shown in Table 8 did not come from a predefined classification but rather emerged as articles were read before being reviewed and refined during the analysis process. Eight key themes emerged from the analysis of SBM articles.

Table	8.	Artic	le t	hemes
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Theme	Frequency	% of Frequency
Innovation	44	42.31%
Societal/transition systems	34	32.69%
Value	34	32.69%
Collaborative/network	25	24.04%
Design process	11	10.58%
Evolution/life cycle	5	4.81%
Scalability	5	4.81%
Education	2	1.92%

The most frequent theme presented in the articles (44 out of 104) was that of innovation (Carayannis, Sindakis & Walter, 2015; Hu, Huang, Cheng & Lu, 2019; Laukkanen & Patala, 2014). These articles focused on the transition of BMs towards sustainability by identifying the barriers and obstacles rather than the opportunities an enterprise faces when deciding to introduce changes or totally reconsider its BM.

The second most frequent theme, present in 34 articles of 104, was that of societal transition systems (Bolton & Hannon, 2016), which refers to the transition of business ecosystems towards the implementation of sustainable development principles. In these cases, the focus was not just on a particular firm or BM but on the role that they play in the unavoidable transition towards a more sustainable society.

The third most frequent theme was that of value, which in the SBM literature typically includes not only financial value (as in traditional BMs) but also environmental and social dimensions of value. Some articles in this category proposed frameworks or analytical tools to identify the different types of value created or destroyed as well as distinguishing the different categories of stakeholders involved (Biloslavo et al., 2018; Bocken et al., 2013; Brehmer, Podoynitsyna & Langerak, 2018; Yang et al., 2017).

The collaborative/network theme emerged in articles highlighting the need to reconsider the level of investigation in the SBM research (Dreyer et al., 2017; Rohrbeck, Konnertz, & Knab, 2013; Rossignoli & Lionzo, 2018). Given that many sustainability innovations stem from the collaboration of different actors and organisations, analyses that are limited to the BMs of single firms cannot capture this relevant aspect.

Another theme that emerged from our investigation is that of the design process, which pertains to articles establishing the necessary steps in the design of a new BM (Baldassarre, Calabretta, Bocken, & Jaskiewicz, 2017; Geissdoerfer, Bocken, & Jan, 2016). In most cases, these steps were defined using a creative and participatory process carried out through workshops or focus groups with firm managers and professional experts.

The next category in Table 8 concerns the various life cycle stages through which every BM goes, from the initial phase through to maturity, similar to the life cycle models proposed in the management literature for products or firms (Jabłoński, 2016; Short, Bocken, Barlow, & Chertow, 2014). Two other themes emerged with lower frequency: first, scalability of BMs (Dobson et al., 2018; Jabłoński, 2016a; Täuscher & Abdelkafi, 2018), which is the distribution of sustainability innovations to bring greater benefits to the environment and society while simultaneously assuring economic sustainability; and second, education, or how to disseminate awareness and information about SBMs through student engagement and the implementation of new university courses (Karlusch, Sachsenhofer & Reinsberger, 2018).

#### 5. Discussion and Conclusion

Although the SBM literature is recent, it has undergone rapid development. Most articles have been published by the *Journal of Cleaner Production*, which has recently hosted a substantial special issue on the theme. Articles have mainly approached the topic of SBM from a theoretical perspective, presenting frameworks, tools and taxonomies. In most cases, articles presented either the application of these frameworks or the ideation, formulation and implementation of tools and frameworks by firms and consultants/experts.

Empirical analyses have mainly used the case study methodology to investigate the practical implementation of SBMs. Some cases were based on secondary data, while interviews were used as the primary data collection method. Apart from these frequently used methods, the literature is characterised by some original and innovative methods, including workshops, focus groups and Delphi methods, which were used to collectively discuss topics and co-create new frameworks and tools. Quantitative studies were scant—considering the innovative nature of the topic, which requires a description of the few (but increasing) best practices, the large amount of data needed for quantitative analysis is difficult to obtain. Case studies and other kinds of empirical analyses focused on firms belonging to various industries, with manufacturing and energy sectors prevailing. Companies mainly originated from the United States or European countries such as United Kingdom, Germany and Netherlands.

The themes that emerged from this review show that most studies have been devoted to formulating new or modified frameworks and tools or implementing SBMs. The most frequent theme was that of innovation, which is to be expected given that the SBM literature has stemmed from the BM innovation and sustainability literature. Because sustainable development is a common goal for organisations, the study of the application of SBM appears to be related to a higher-level transition towards a more sustainable society. Thus, business can act as a lever to spread sustainable development knowledge and practical implementation.

The topic of SBM implies the consideration of values, which was another recurring topic in the literature. Many authors referred to SBM elements in terms of value proposition, creation, delivery and capture. However, if we examine the articles in more depth, we find many conceptualisations of value (especially value proposition and value creation), but concrete proposals for measuring value are missing. In particular, methods of combining the traditional financial model with the widely acknowledged need to extend the social and environmental dimensions of value have not yet been developed. If value capture is limited to revenues and costs, its SBM conceptualisation

and representation will remain incomplete. Further, if sustainability is not measured or adequately reported in decision-making processes, firms will continue to be directed towards financial considerations.

Therefore, the development of the SBM literature can benefit from focusing on this topic, which has received little attention until now. We think that a possible motivation for this low attention could depend on two main factors: first, the intrinsic difficulty to represent sustainability value and performance in a synthetic way, as the BM representation usually requires; and second, the research fields of scholars devoted to SBM studies, which usually encompass management, engineering, design, environmental studies but rarely accounting studies To fill this gap scholars need to examine the relationship between the SBM literature and the existing literature on sustainability performance management and reporting. In this way, the strategic approach to sustainability suggested by SBMs may be connected with the managerial and accounting approach for its implementation and control.

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